

Academic Calendar for the Session 2023 - 2025
Department of Commerce

Sem - M. Com Sem I
Paper - Organizational Theory & Behaviour

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>FCCOM101 -</u> Unit 1: Concept of Organization theory and behaviour McGregor's Theory of X & Y	Complete
October 2023	<u>FCCOM101 -</u> Unit 2: Group Decision Making & Communication	Complete
November 2023	<u>FCCOM101 -</u> Unit 3 - Motivation	Complete
December 2023	<u>FCCOM101 -</u> Unit 4 - leadership	Complete
January 2024	<u>FCCOM101 -</u> Unit 5 - Organizational Culture	Complete
February 2024	Unit 5 - Organizational Development and Stress Management	Complete

Academic Calendar for the Session 2023-25
Department of Commerce

Sem - MCom Sem I
Paper - Managerial Economics

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCOM102 -</u> Unit 1: Demand and the firm, Objectives of the firm	Completed
October 2023	<u>CCOM102 -</u> Units :- Cardinal and Ordinal Approaches, Revealed Preference Approach, Indifference Curve Analysis	Completed
November 2023	<u>CCOM102 -</u> Unit 2 :- Law of Variable Proportion, Returns to Scale	Completed
December 2023	<u>CCOM102 -</u> Unit 2 :- Producer's Equilibrium Cost Function, Return to a factor	Completed
January 2024	<u>CCOM102 -</u> Unit 3 :- Market Types and Characteristics of different Market	Completed
February 2024	<u>CCOM102 -</u> Unit 3 :- Price Determination	Completed

Sem - MCom Sem 1
 Paper - Managerial Accounting

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCCOM 103 -</u> Unit 1: Management Accounting Concept of Cost and Classification	Completed
October 2023	<u>CCOM 103 -</u> Unit 2: Activity Based Costing (ABC)	Completed
November 2023	<u>CCOM 103 -</u> Unit 3: Variable and Absorption Costing Break Even Analysis	Completed
December 2023	<u>CCOM 103 -</u> Unit 3: - Profit Volume Analysis, optimal Uses of limited Resources	Completed
January 2023	<u>CCOM 103 -</u> Unit 3 - Cost Volume Profit CCVP Analysis) Unit 4 - Short Run Managerial Decision.	Completed
February 2023	<u>CCOM 103 -</u> Unit 5 - Budgeting, Variance Analysis	Completed

Sem - MCom Sem 1
Paper - Business Statistics

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCCOM104</u> - Unit 1: Univariate Analysis Dispersion, Skewness	Completed
October 2023	<u>CCCOM104</u> - Unit 2: Theory of Probability Standard deviation	Completed
November 2023	<u>CCCOM 104</u> - Unit 3: Sampling Distribution and Estimation	Completed
December 2023	<u>CCOM 104</u> - Unit 4:- Hypothesis Testing	Completed
January 2024	<u>CCOM 104</u> - Unit 5: F-test, Chi-square test,	Completed
February 2024	<u>CCOM 104</u> - Unit 5: Rank correlation test Co-relation Analysis	Completed

Academic Calendar for the Session 2023-25
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Sem - M.Com Sem II
Paper - Business Environment & Strategic Management

Months	Lesson Plan (Portion to be completed)	Status
March 2024	CCOM 201 - Unit 1 - Environment Analysis Unit 2 - Economics Environment	Completed
April 2024	CCOM 202 - Unit 1 - Introduction, Environ- ment Analysis CCOM 201 - Unit 3 - Technological Environment CCOM 202 - Unit 2 - SWOT, PEST	Completed
May 2024	CCOM 201 - Socio-cultural environment CCOM 202 - Unit 4 - Situation- Specific Strategies CCOM 202 - Unit 4 - Situation Specific Strategies	Completed
June 2024	CCOM 201 - Unit 5 - New Industrial Policy Unit 6 - Social Responsibility Of Business & Ethics CCOM 202 - Ethical & Social Consideration in Global Management	Completed

Sem - M.Com Sem II

Paper - Financial Mgt & Policy & Marketing Mgt

Academic Calendar for the Session
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Months	Lesson Plan (Portion to be completed)	Status
March 2024	<u>CCOM 203 -</u> Unit 1 - Introduction Unit 2 - Capital Budgeting	Completed
	<u>CCOM 204 -</u> Unit 1 - Introduction. Unit 2 - Product & Pricing Decision	Completed
April 2024	<u>CCOM 203 -</u> Unit 3 - Capital Structure Unit 4 - Dividend Policy	Completed
	<u>CCOM 204 -</u> Unit 3 - Distribution Decisions	Completed
May 2024	<u>CCOM 203 -</u> Unit 5 - Working Capital Planning & Management	Completed
	<u>CCOM 204 - Pro</u> Unit 4 - Promoting Decisions	Completed
June 2024	<u>CCOM 203 -</u> Unit 6 - Corporate Restructuring in Financial Mgt	Completed
	<u>CCOM 204 -</u> Unit 4 - Promoting Decision, Trends	Completed

Academic Calendar for the Session 2022-24
Department of Commerce

Sem - MCom Sem III

Paper - Business Communication

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCOM 303</u> - Unit 1 - Business Communication, Barrier's to Communication	Completed
October 2023	<u>CCOM 303</u> - Unit 2 - Communication through letters, Offers and quotation, Reports	Completed
November 2023	<u>CCOM 303</u> - Unit #3 - Principles of effective listening, Interview	Completed
December 2023	<u>CCOM 303</u> - Unit 4 - Self development and Communication	Completed
January 2024	<u>CCOM 303</u> - Unit 4 - SWOT analysis, Personality development	Completed
February 2024	<u>CCOM 303</u> - Unit 5 - Game sand exercises, Business Game	Completed

Sem - MCom Sem III

Paper - International Business & Trade

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCOM302-</u> Unit 1:- Introduction Merits & Demerits	Completed
October 2023	<u>CCOM302-</u> Unit 2:- Theories of International Trade Comparative cost Theory	Completed
November 2023	<u>CCOM302-</u> Unit 3:- WTO, GATT, TRIPS, Uruguay Round	Completed
December 2023	<u>CCOM302-</u> Unit 4: Balance of Payment	Completed
January 2024	<u>CCOM302-</u> Unit 5: IMF, World Bank	Completed
February 2024	<u>CCOM302-</u> Unit 5: Foreign Direct Investment, Types of FDI	Completed

Academic Calendar for the Session 2022-2024
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Sem - MCom Sem III

Paper - Quantitative Techniques for Business Decision

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCOM 303 :-</u> Unit 1 - Fundamental Decision Making Model building Steps	Completed
October 2023	<u>CCOM 303</u> Unit 2 - Linear Programming	Completed
November 2023	<u>CCOM 303 -</u> Unit 3 - Transportation Problem	Completed
December 2023	<u>CCOM 303 -</u> Unit 3 - Assignment Problem and Trans-shipment	Completed
January 2024	<u>CCOM 303 -</u> Unit 4 - Inventory and Queuing Management EOQ	Completed
February 2024	<u>CCOM 303 -</u> Unit 5 - Project Scheduling PERT, CPM techniques	Completed

Sem - MCom Sem III
Paper - Human Resource Management

Months	Lesson Plan (Portion to be completed)	Status
September 2023	<u>CCOM 304 -</u> Unit 1 - Introduction Functions, Role of HR Manager, HR Planning	Completed
October 2023	<u>CCOM 304 -</u> Unit 2 - Job Analysis, Job Enrichment & Job Evaluation	Completed
November 2023	<u>CCOM 304 -</u> Unit 2 - Job Evaluation Unit 3 - Recruitment, Selection	Completed
December 2023	<u>CCOM 304 -</u> Unit 3 - Training & Development Unit 4 - Performance Appraisal	Completed
January 2024	<u>CCOM 304 -</u> Unit 4 - Actual Vs Standard Performance	Completed
February 2024	<u>CCOM 304 -</u> Unit 5 - Wage Vs Salary, Compensation, Labour welfare	Completed

Months	Lesson Plan (Portion to be completed)	Status
March 2024	ECCOM401A: Unit 1 - Introduction, financial markets, Role of financial system	Completed
April 2024	402B: Section A:- Unit 1 - Communication Basis 403B: Unit 1 - Introduction to HRD	Completed
May 2024	ECCOM 401A - Unit 2 - Financial Markets 402B - Unit 2 - Planning & Selling 403C - Unit 2 - Mid Sem Exam fourth week of April 2024	Completed
June 2024	ECCOM401A Unit 3 - Banking 402B - Unit 3 Advertising 403C - Unit 3 - HRD Application	Completed
	ECCOM401A Unit 4 - Financial Services & Institutions 402A - Unit 4 - Sales Management 402C - Unit 3 - HRD Activities End Semester Exam June 2024	Completed

Sem - MCom Sem IV

Paper - Finance, Marketing and HRM

Months	Lesson Plan (Portion to be completed)	Status
March 2024	ECCOM 402 A: Unit 1: Introduction, Fixed Income 402B:- Unit 1: Introduction, Product Pricing, Decision 402C: Unit 1 - Industrial Relation	Completed
April 2024	ECCOM 402A - Unit 2: Equity Analysis Unit 3: Portfolio Analysis 402B - Unit 2 - Pricing Decision, International Product 402C - Unit 2 - Disputes Resolution, Trade Unionism Collective Bargaining Mid Sem. Exam for with week April 2024	Completed
May 2024	ECCOM 402 A - Unit 3 - Portfolio Selection & Management 402B - Unit 3 - International Distribution Decision 402C - Unit 3 - Trade Union	Completed
June 2024	ECCOM 402A - Unit 4 - Financial Derivatives 402B - Unit 4 - Promotion, International 403C - Unit 4 - Industrial Democracy	Completed

Sem - MCom Sem IV

Paper - Corporate Governance, Ethics & Social Responsibility

Months	Lesson Plan (Portion to be completed)	Status
March 2024	Unit 1: Business Ethics Unit 2: Conceptual Framework of Corporate Governance	Completed
April 2024	Unit 3: Corporate Governance Practices SEBI Guidelines Mid Sem Exam 4th week	Completed
May 2024	Unit 4: Role & Functions of Board Committees Unit 5 - Whistleblowing	Completed
June 2024	Unit 5 - Corporate Governance development in India Unit 6 - Corporate Social Responsibility (CSR)	Completed